Grain Market Report ALFA RESOURCE Origin Quantity, mt Basis Period Milling wheat Russia FOR Azov Sea Ports Russia 12,5 CFR Russia / Kazakhstan per request per request North Iran Ports per request 12.5 Russia / Other CFR South Iran Ports Russia Marmara Sea Ports Feed Barley ProZerno Volga River Ports / Caspian Sea Index USD/mt, EXW December 2022 Astrakhan Aktau NT Rus flag 151,1 125,4 84,0 Wheat 3 gr 204 Wheat 4 gr Food rye 178 141 Aktau NT IRI flag Makhachkala 101.9 Feed wheat 154 Volgograd per request Feed barley Sunflower 156 98,6 310,1 Wheat flour h.gr 326 240.7 Forex Last Change FUR/USD 1.09 USD/RUB Black Sea TBS Marmara FUR/RUB 97 80 +0.98 USD/IRR -1,5 -2,14 -0,78 RUB/IRR 456,09 Izmir per request USD/KZT 495 39 Mersin EUR/KZT USD/TRY 496.87 29,01 EUR/TRY 31.77 +0.3 СВОТ Product Last Change Deep Sea ZWH4 610,6 7CH4 482,2 1305,4 +2,6 -2,0 Egypt Syria per request

Export duty P/MT 13.12-19.12.23 20.12-26.12.23 89,67

0,0 0,0 4 048,1 -15,4 0,0 0,0

Export duties on a wide list of goods are introduced from October 1, 2023 to December 31, 2024 and apply to deliveries outside the EAEU. The duties are set at 4-7% at the exchange rate of 80-95 rubles per dollar, at the exchange rate of less than 80 rubles per dollar the rates are zeroed. The mechanism does not affect wheat, barley, corn, sunflower oil, the export of which is already limited by duties. Also, the new duties will not affect meat, key export positions of dairy products, confectionery, flour, etc.

4063,5

0.0

839.5

0,0 3312,7

255,4 RUB

+220.6 RUB

50%, but not less than 320,00 USD 20%, but not less than 100,00 USD

Jeddah, Saudi Arabia

*bss 60'k mts Wheat Black Sea, wk, 8000/8000

* +/- 1 normal market; +/- 2 volatile market; +/- 3 very volatile market

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We can see a lot of offers and volumes of commodities in Caspian region. Basis of offers are FOB and CFR Caspian ports also DAP Railway stations of border.

After a long period of high freight rates, the situation began to change. There are difficulties in terms of weather conditions, but, in general, the dynamics is positive There are also usual gap between Seller's and Buyer's bids but anyway trade takes place in active position.

89,67 45,32 -0,1, 0,00 0,00 '5 -0,50

The main problems from buyer's side are difficulties in obtaining import permission and subsidized by government foreign currency. Another problematic issue is situation with vessels, specifically its shortage.

However, we continue to view the development of the situation positively, including thanks to our reliable partners: both traders and importers of Iran. The program of Iranian buyers for the 2022-2023 season is quite extensive.

Export duty

Sunflower meal

Feed corn

Sunflower Soybeans

15.12.2023 Wheat Feed barley

0,00

8,86

All data contained within this market overview should be considered as a reference only. The options given in this market overview can change in time due to what Alfa Resource cannot guarantee the accuracy of the information or confirm the relevance after